

CURRENT WAG CPE RATES AS OF 2019

Multiple dogs - same household - may combine run totals. Pricing is based by total runs entered.

| | | |
|---|---------------------------------------|--|
| Total # of runs for all dogs entered for this show | 1st Dog - # of Runs | |
| 1-5 Runs = \$14 per run | 2nd Dog - # of Runs | |
| 6-9 runs = \$13 per run | | |
| 10-12 runs = \$12 per run | | |
| 13+ runs = \$11 per run | Total # of Runs for All Dogs | |
| Junior handler = \$6 per run | Times - Price per Run | |

CURRENT WAG NADAC RATES AS OF 2019

| | | |
|---|--------------------------|----------|
| Pricing is based on total number of runs per same household. | PRICING: 1-5 runs | \$14 run |
| | 6-11 runs | \$13/run |
| | 12-15 runs | \$12/run |
| | 16-21 runs | \$11/run |
| | 22+ runs | \$10/run |
| | JR. Handler | \$6/run |
| | After closing & Day OF | \$14/run |

With changes starting in 2020 for NADAC in particular – costs will be going up. Our current rates at starting prices of \$14 per run have been in effect since 2016 – so it will be 4 years at the same rate. I so wish all our other expenses haven't gone up too. But, we all know that is not the case. Everything and everywhere we look the rates and costs are really going up and impacting trial expenses.

In 2020 – we will be paying NADAC the same cost per run as CPE for Sanction fees. NADAC sanction fees will be \$1.50 per run and we will be paying NADAC judge \$1.50 per run as well. CPE has not suggested any changes for judge rates and probably won't as they leave payment to be handled by clubs and judges via contracts. My suggestion is the following:

Base rates for both venues to go to \$15 per run. Still far more reasonable than most agility venues in CA. CPE Judges in 2020 to be paid \$1.25 per run and then take it to \$1.50 per run in 2021 and then both judges in CPE and NADAC will have the same rate paid via the clubs that are coming to the WAG Facility.

Below are updated tables of suggested group pricing for the two venues that we host here. We obviously need to all get this hashed out and ready for premiums that will be due -especially for CPE very soon. After a final plan on prices is agreed upon – it would be good to post this info. on websites and physically at WAG too – so that people will know there are changes coming in advance.

I know how much I enjoy getting the announcements from all the companies raising rates on services we have – lol. Well at least knowing in advance puts us on notice to be prepared.

SUGGESTED CPE RATES STARTING IN 2020

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| 1-5 Runs = \$15 per run | 2nd Dog - # of Runs | |
| 6-9 runs = \$14 per run | | |
| 10-12 runs = \$13 per run | | |
| 13+ runs = \$12 per run | Total # of Runs for All Dogs | |
| Junior handler = \$6 per run | Times - Price per Run | |

SUGGESTED WAG NADAC RATES AS OF 2020

| | | |
|---|--------------------------|----------|
| Pricing is based on total number of runs per same household. | PRICING: 1-5 runs | \$15 run |
| | 6-11 runs | \$14/run |
| | 12-15 runs | \$13/run |
| | 16-21 runs | \$12/run |
| | 22+ runs | \$11/run |
| | JR. Handler | \$6/run |
| | After closing & Day OF | \$15/run |